

# PURCHASING AGENDA ITEM

Hernando County School District

APPROVED

AGENDA #:25-2809

**School Board Approval Meeting:**

**February 11, 2025**

**Bid No. 25-330-23**

**Bid Title: Fencing: New Installation,  
Repairs & Custom Designs (Rebid)**

*Recommend approval of this agenda item under the specific category below:*

- |   |  |  |   |
|---|--|--|---|
| <input type="checkbox"/> Lowest Bid(s)        | <input type="checkbox"/> Request for Proposal(s) | <input checked="" type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award        | <input type="checkbox"/> Renewal of Contract     | <input type="checkbox"/> Sole/Single Source                          | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract  | <input type="checkbox"/> Extension of Contract                       | <input type="checkbox"/> Emergency                |
| <input type="checkbox"/> Reversed Auction     | <input type="checkbox"/> Piggyback               | <input type="checkbox"/> Responsive/Responsible Bidders              |   |

**Bid Contract Period:**

**02/11/2025 through 02/10/2027**

☐ N/A – One Time

Purchase

**Contract Type:**

☐ Estimated  
Dollar Amount

☐ Firm, Fixed  
Dollar Amount

☐ Firm, Fixed  
Unit Prices

☒ Firm, Fixed Unit Prices,  
Hourly Rates, Fees and/or  
Percentages

**Renewal Options:**

No. of Terms  
Remaining  
-3-

☐ Length of  
Each Term (month)

☒ Length of  
Each Term (year)  
-1-

☐ None

**Rationale/Reason:**

Bidders Electronically  
Downloaded From

Bidnet Direct Website: 20

Bids Received:

-3-

No Bids:

- 0 -

Late Bids:

- 0 -

Rejected Bids:

☐ N/A – Bids Not  
Required:

**Submitted By:**

Christopher Reckner  
Director of Purchasing & Warehousing

**School(s):** District Wide

**Requested By:**

Joseph Rychcik  
Director of Maintenance

**Department:** Support Operations

Brandon DeRespiris  
Director of Safe Schools

**Department:** Office of Safe Schools

Recommended award: (See attached)

**T/C CODE: 2523**

This tabulation establishes a contract with qualified vendors to provide fencing services to include new installation of all types of fencing and the repairs or replacement of existing fencing to include fencing, gates, hardware, infrastructure, etc. as described within the solicitation. Rates are inclusive of all labor, materials, personnel, supervision, etc. to complete the project. No additional fees shall apply.

Fencing projects shall be based upon project drawings, which must be reviewed and approved by authorized district personnel from the Support Operation Division or Office of Safe Schools, prior to the commencement of any work.

## SECTION I – FENCING & GATES

**PRIMARY VENDOR:** Aaro Fence, Inc.

1. New Installation & Repair Services		Hourly Rate
Straight Time – Normal Business Hours (7:00 am to 4:00 pm) – Monday - Friday		
	Foreman w/Truck	\$ 75.00 /Hour
	Supervisor w/Truck	\$ 75.00 /Hour
	Journeyman	N/A
	Helper	\$ 35.00/Hour
Overtime Rates – Before 7:00 am or After 4:00 pm, Weekends & Holidays		
	Foreman w/Truck	\$ 112.50/Hour
	Supervisor w/Truck	\$ 112.50/Hour
	Journeyman	N/A
	Helper	\$ 52.50 /Hour
2. Material & Supplies *		
Indicate your percentage mark-up on vendor's cost for materials & supplies, regardless of the manufacturer. The vendor quote shall include their cost, mark-up percentage (%) and total cost to district. The District will take into consideration the mark-up requested by each bidder along with the overall project cost, when determining the lowest bidder.		35%
3. Subcontractor Services *		
If your company utilizes the services of a subcontractor for a particular project or portion thereof, indicate a percentage (%) mark-up (+) which would be added to their cost. This cost mark-up will be included on your quote and invoice for payment to the District. A copy of the subcontractor's invoice may be requested for verification purposes at any time and when requests for payments are deemed excessive. The District will take into consideration the mark-up requested by each bidder along with the overall project cost, when determining the lowest bidder.		N/A
<i>Note: Subcontractor's services are only allowed with prior written authorization from authorized district personnel (per project).</i>		

\* Includes all shipping, transportation, delivery and storage of all materials, supplies and labor needed to complete each project.

### Warranty information:

Workmanship (labor): One (1) Year

Manufacturer's Equipment/Parts: One (1) Year

### Contact Information:

Randy Ballew

(352) 597-7988

[aarofence@gmail.com](mailto:aarofence@gmail.com)

**SECONDARY VENDOR: Peter Built Fence, LLC**

<b>1. New Installation &amp; Repair Services</b>		<b>Hourly Rate</b>
Straight Time – Normal Business Hours (7:00 am to 4:00 pm) – Monday - Friday		
	Foreman w/Truck	\$ 100.00 /Hour
	Supervisor w/Truck	\$ 75.00 /Hour
	Journeyman	\$ 50.00/Hour
	Helper	\$ 25.00/Hour
Overtime Rates – Before 7:00 am or After 4:00 pm, Weekends & Holidays		
	Foreman w/Truck	\$ 150.00/Hour
	Supervisor w/Truck	\$ 112.50/Hour
	Journeyman	\$ 75.00/Hour
	Helper	\$ 37.50 /Hour
<b>2. Material &amp; Supplies *</b>		
Indicate your percentage mark-up on vendor's cost for materials & supplies, regardless of the manufacturer. The vendor quote shall include their cost, mark-up percentage (%) and total cost to district. The District will take into consideration the mark-up requested by each bidder along with the overall project cost, when determining the lowest bidder.		20%
<b>3. Subcontractor Services *</b>		
If your company utilizes the services of a subcontractor for a particular project or portion thereof, indicate a percentage (%) mark-up (+) which would be added to their cost. This cost mark-up will be included on your quote and invoice for payment to the District. A copy of the subcontractor's invoice may be requested for verification purposes at any time and when requests for payments are deemed excessive. The District will take into consideration the mark-up requested by each bidder along with the overall project cost, when determining the lowest bidder.		20%
<i>Note: Subcontractor's services are only allowed with prior written authorization from authorized district personnel (per project).</i>		

\* Includes all shipping, transportation, delivery and storage of all materials, supplies and labor needed to complete each project.

**Warranty information:**

Workmanship (labor): One (1) Year

Manufacturer's Equipment/Parts: Minimum One (1) Year

**Contact Information:**

Rusty Buchkovich

(352) 804-1277

[pbfence@gmail.com](mailto:pbfence@gmail.com)

## SECTION II - VEHICLE ACCESS GATES

**PRIMARY VENDOR:** R&R Garage Doors, Inc.

1. New Installation & Repair Services		Hourly Rate
Straight Time – Normal Business Hours (7:00 am to 4:00 pm) – Monday - Friday		
* \$125.00 for first hour, \$100.00 each hour after.	Foreman w/Truck Supervisor w/Truck Journeyman Helper	\$125.00 /Hour * N/A N/A N/A
Overtime Rates – Before 7:00 am or After 4:00 pm, Weekends & Holidays		
	Foreman w/Truck Supervisor w/Truck Journeyman Helper	\$125.00 /Hour N/A N/A N/A
2. Material & Supplies *		
Indicate your percentage mark-up on vendor's cost for materials & supplies, regardless of the manufacturer. The vendor quote shall include their cost, mark-up percentage (%) and total cost to district. The District will take into consideration the mark-up requested by each bidder along with the overall project cost, when determining the lowest bidder.		15%
3. Subcontractor Services *		
If your company utilizes the services of a subcontractor for a particular project or portion thereof, indicate a percentage (%) mark-up (+) which would be added to their cost. This cost mark-up will be included on your quote and invoice for payment to the District. A copy of the subcontractor's invoice may be requested for verification purposes at any time and when requests for payments are deemed excessive. The District will take into consideration the mark-up requested by each bidder along with the overall project cost, when determining the lowest bidder.  <i>Note: Subcontractor's services are only allowed with prior written authorization from authorized district personnel (per project).</i>		N/A

\* Includes all shipping, transportation, delivery and storage of all materials, supplies and labor needed to complete each project.

### Warranty information:

Workmanship (labor): 30 Days

Manufacturer's Equipment/Parts: Varies

### Contact Information:

David Pelleteir

(352) 799-3685

[dave@rrgdservice.com](mailto:dave@rrgdservice.com)

**SECONDARY VENDOR: Peter Built Fence, LLC**

<b>1. New Installation &amp; Repair Services</b>		<b>Hourly Rate</b>
Straight Time – Normal Business Hours (7:00 am to 4:00 pm) – Monday - Friday		
	Foreman w/Truck	\$ 150.00 /Hour
	Supervisor w/Truck	\$ 125.00 /Hour
	Journeyman	\$ 75.00/Hour
	Helper	\$ 50.00/Hour
Overtime Rates – Before 7:00 am or After 4:00 pm, Weekends & Holidays		
	Foreman w/Truck	\$ 225.00/Hour
	Supervisor w/Truck	\$ 187.00/Hour
	Journeyman	\$ 112.00/Hour
	Helper	\$ 75.00/Hour
<b>2. Material &amp; Supplies *</b>		
Indicate your percentage mark-up on vendor's cost for materials & supplies, regardless of the manufacturer. The vendor quote shall include their cost, mark-up percentage (%) and total cost to district. The District will take into consideration the mark-up requested by each bidder along with the overall project cost, when determining the lowest bidder.		20%
<b>3. Subcontractor Services *</b>		
If your company utilizes the services of a subcontractor for a particular project or portion thereof, indicate a percentage (%) mark-up (+) which would be added to their cost. This cost mark-up will be included on your quote and invoice for payment to the District. A copy of the subcontractor's invoice may be requested for verification purposes at any time and when requests for payments are deemed excessive. The District will take into consideration the mark-up requested by each bidder along with the overall project cost, when determining the lowest bidder.		20%
<i>Note: Subcontractor's services are only allowed with prior written authorization from authorized district personnel (per project).</i>		

\* Includes all shipping, transportation, delivery and storage of all materials, supplies and labor needed to complete each project.

**Warranty information:**

Workmanship (labor): One (1) Year

Manufacturer's Equipment/Parts: Minimum One (1) Year

**Contact Information:**

Rusty Buchkovich

(352)804-1277

[pbfence@gmail.com](mailto:pbfence@gmail.com)